



○ MARCH SALES

○ 2014



City of Evans  
Finance Department  
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[www.cityofevans.org](http://www.cityofevans.org)  
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# Sales Tax

A SUSTAINABLE FUTURE REVENUE

*March sales tax collections continue a steady growth pattern as compared to last year. The City finished the first three months of the year with a 36.2% increase over the same time period in 2013.*

## update

## Evans In Brief

March receipts were 39% higher than the same period last year.

increase of 29.7%.

The industrial sector collections report an increase of 130.8% as compared to the same month last year.

Motor vehicle collections ended the month with a 13.6% increase.

The commercial sector showed an increase of 5.8% over the same month last year.

The City's base reported an increase of 58.4%, nearly doubling last months

Utilities sector ended the month with a (29.0%) decrease .

**Total YTD Sales Tax: +36.2%**  
**YTD Actual vs. Budget: +816,997**

### STRENGTHS:

- Greeley unemployment dropped to 6.7% in February, according to the *Bureau of Labor Statistics*
- Home sale prices in Evans have a year over year increase of 8.9%, and a quarter over quarter increase of 2.6% as stated by *Zillow*.

### WEAKNESSES:

- Monitoring the Utility sector due to past volatility and recent fluctuations.
- Cautionary outlook in motor vehicle due to significant swings in collections over the past 3 years.



### Services:

- Customized Free Business Consulting
- Assistance to Secure Financing
- Seminars, Webinars, & 1 on 1 Specialized Training
- Strategic Planning Tools

**Spotlight!**

Schedule a free consultation today with the Evans Consultant, Amie Benson  
Office Hours at the Evans Community Complex every 1<sup>st</sup> & 3<sup>rd</sup> Tuesday  
970-352-3661 or [Amie.Benson@unco.edu](mailto:Amie.Benson@unco.edu)

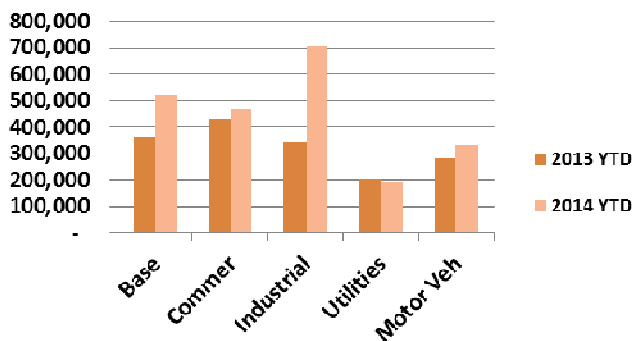


# Total Sales Tax Collection Summary

Sales Taxes for March 2014

	Monthly Collections 2013	YTD Collections 2013	Monthly Collections 2014	YTD Collections 2014	Seasonal Trend for Annual Projections	Projected YTD Collections
Jan	\$509,054	\$509,054	\$717,381.00	\$717,381.00	\$439,584	\$439,584
Feb	\$534,655	\$1,043,710	\$687,989.00	\$1,405,370	\$464,459	\$904,043
Mar	\$582,182	\$1,625,892	\$809,410.00	\$2,214,780	\$493,740	\$1,397,783
April	\$589,284	\$2,215,176			\$499,556	\$1,897,339
May	\$594,521	\$2,809,697			\$497,977	\$2,395,316
June	\$649,387	\$3,459,084			\$513,506	\$2,908,822
July	\$658,999	\$4,118,083			\$510,912	\$3,419,734
Aug	\$656,811	\$4,774,894			\$528,141	\$3,947,875
Sept	\$693,642	\$5,468,537			\$529,369	\$4,477,244
Oct	\$692,793	\$6,161,330			\$520,406	\$4,997,650
Nov	\$699,737	\$6,861,067			\$487,366	\$5,485,016
Dec	\$796,305	\$7,657,372			\$550,497	\$6,035,513

Sales Tax by Major Business Group



Sales Tax Collections by Month

